

Business & Economic Development Partnership
July 13, 2012
7:00 – 8:30 a.m.

Burien City Hall
400 SW 152nd Street, 3rd Floor
Miller Creek Conference Room

Minutes

Present: Judy Coovert, Rick Onoyshko, Lindsay White, Lynn Wallace, Kevin Fitz

Excused absence: Bob Ewing, Carmen M. Goers, James Hughes

Guest: Joey Martinez, Deputy Mayor Rose Clark, Rich Shockley

Staff: Mike Martin, City Manager; Dan Trimble, Economic Development Manager; Nhan Nguyen, Management Analyst

Approval of Minutes

There were not enough members present for a quorum to approve Minutes.

Chair's Report

No report.

Guest Speaker, Rich Shockley, Certified Business Advisor, Small Business Development Center (SBDC). SBDC is a SBA program, supported by WSU, and has 30 offices across Washington State. Most advisors are current or past business owners and often have certain industry expertise such as manufacturing or accounting. They help clients start a business then may assist them down the road for other issues. The last three years, they helped 139 people, evenly between men and women in the City of Burien. Fitness, medical, retail, food, construction, media, insurance were the business industries that received help from them. StartZone helps recent immigrants and minority including women, veterans and people with disability. The goal is to help clients start a business with livable income to sustain family. Specifically, they help clients write a business plan and figure out the financials. Procurement Technical Assistance worked with 17 clients in Burien during the past year. They provide one-on-one coaching and help secure state and local contracts. Lynn Wallace mentioned SBDC in Highline is strong and serving the community well. Rick Onyshko asked about SCORE (Service Core of Retired Executives). Rich answered that SCORE is a no-cost, advisory non-profit supported by the SBA. They help with writing a business plan. Rich asked BEDP to refer potential clients to SBDC.

City Manager's Report

Mike Martin introduced the NERA brochure and deferred to Dan Trimble to talk about the project. Dan said that this is the ask-piece with the legislation for the ramp construction cost. He mentioned that a park and a drainage facility are in the NERA as well. Mike Martin mentioned that the Port of Seattle and WA Department of Ecology will come to the July 16 Council meeting to talk about the role of the Port in NERA and clean-up of Lora Lake.

Economic Development Manager's Report

Dan gave a brief update on Town Square. Property manager is working toward 30% sale of units in the building. Citing the real estate market condition, Kevin Fitz expressed skepticism with further construction of condominiums. Dan said condominiums are not in the vision for future development on the remaining undeveloped parcels. Dan mentioned the email from Shelli Park and asked if there are any comments. Lindsay White said she might be interested in volunteering but the meeting hour doesn't fit with her schedule.

Discover Burien's Report

No report.

Next Meeting: Friday, July 27, 2012 - 7 AM, City Hall