

**BURIEN BUSINESS AND
ECONOMIC DEVELOPMENT PARTNERSHIP (BEDP)**

Date: March 12, 2010

Time: 7:00-9:00 am

Members Present: Judy Coovert, Dave Elliott, Bob Ewing, Geri Fain, Michael Goldsmith, Nancy Hinthorne, Jim Hughes, Renee Klein, Alice Madsen, Mark Minium, Doug Moreland, Carmen Moore, Kevin Fitz

Excused Absentees: Jane Voget

Staff: Dick Loman, Economic Development Manager; Janet Stallman, Department Assistant, City Manager Office

Guests: Juliet Scarpa & Dave Trovato, Seattle Jobs Initiative; Steve Gilbert, Executive Director, Discover Burien

Call to Order: Meeting opened at 7:00 a.m. by Judy Coovert, Chair.

Approval of Meeting Minutes

Minutes from the February 12, 2010 meeting were approved with the addendum of recording the unanimous election of Judy Coovert as Chair and Carmen Moore as Vice-Chair. Janet will update the minutes.

Chair's Report

Judy Coovert thanked Michael Goldsmith for the great job that he has done as Chair for the past two years.

Judy mentioned that there might be good reason to create a Sustainability subcommittee, since the topic is on the Partnership's work plan for the coming year. She asked for volunteers who have a passion about that topic. Several members volunteered to participate on that subcommittee, including Michael Goldsmith, Alice Madsen, Bob Ewing, Jim Hughes, and Doug Moreland.

Judy brought an article about some artists who have been displaced from Madison Park. She wondered whether there might be a space for them in Burien. She gave the article to Steve Gilbert of Discover Burien to follow up on it.

Judy mentioned the Marketing Subcommittee and what they plan to do with outreach this year. This brought up the topic of a potential new annexation, which was tabled until later in the meeting.

Juliet Scarpa & Dave Trovato, Green Jobs Initiative

Juliet & Dave gave a presentation on what they are doing in Seattle to create opportunities for people to support themselves through this initiative. Weatherization is the main program currently being focused on in Seattle. South Seattle CC is offering these classes, and some of the instructors are from the industry. This program takes the shortest amount of training time for individuals to complete. A question of "prevailing wages" issue was brought up and a discussion ensued around that as well as what are considered "living wages." A "success" in the program is placement in a full-time position,

making a minimum of \$10 per hour with benefits. They have a 60% retention rate after 1 year. Judy Coovert mentioned Qliance as a possible insurer for young people without insurance.

Juliet and Dave agreed to be resources to the BEDP's Sustainability Committee, should they wish to pursue some type of green jobs program in Burien.

Lisa Jo Chard did not come to the meeting today.

City Manager Report

Dick thanked Geri Fain and the Highline School District for responding so quickly to the City's request of including the Navos property as a part of the City's proposal for the FAA regional headquarters. While the City was successful in pulling together a team to pursue the opportunity, we were ultimately turned away from competing for the headquarters building, due to being left off the original list of "airport cities" that would compete.

The FDIC sent a representative from San Francisco to see the condo property at Town Square. That is progress. Urban Partners would like to make a deal to buy back the Condos from the FDIC. They are hopeful now that they have someone to speak to at the agency.

Dick reported what Council's direction to staff was at the meeting on Monday night in regard to a possible annexation of the area north of the current annexation area, known as "Area Y." This began an impassioned discussion by the group. After the discussion, a Motion was made by Doug Moreland that the BEDP take a position and express its concern with the City of Burien's even making a statement about moving ahead with an annexation at this time, and that the Advisory Board formally express its concerns to the City Council. The motion was seconded by Jim Hughes, and unanimously approved by the BEDP members. Bob Ewing, Kevin Fitz, Mark Minium, Jim Hughes, and Doug Moreland will get together to craft a statement of the BEDP's position to Council. Several of the members will attend the Council meeting on March 22nd to support the presentation of their message.

Economic Manager Report

Dick mentioned that the TOD project is moving ahead. He mentioned that the theater is coming back on the front burner, and that Coy Wood will be opening "Piranha Joe's" at the old Keg location during the first week in April. Coy will hold a fundraiser for Highline Medical Center Foundation that week.

Dick was asked to investigate the possibility of getting "green dollars" for the apartments to be built on top of the garage at the TOD. He will look into it.

Discover Burien Report—Steve Gilbert

Steve reported that Discover Burien is busy talking to its members to learn about the good, the bad, and the ugly of doing business in Burien. He invited everyone to the March 24th networking event at the Mark Restaurant. Steve mentioned that \$25,000 has been allocated for economic development and marketing initiatives, and that they are planning how that money will be spent for best return to Burien. They are working on promotion of Burien and planning educational programs for business owners. They are looking at Cable channel commercials, quarterly full-page ads in the Highline Times, and advertising on the B-Town Blog.

Discover Burien had a great awards dinner the other night; they are looking at how they can take that to the next level.

Marketing Subcommittee

Judy reminded everybody that the Marketing Subcommittee is available to assist with any needs that may come up to talk with potential new business owners, etc. Just let them know.

Round the Table

Judy –has copies of all three versions of the state budget, if anyone is interested in getting a copy.

Mark – Millenium Ford has been sold back to the factory. They will continue to sell used cars and Sound Ford of Renton will operate the service department.

Nancy – Membership luncheon today; Employment update.

Renee – April 9th is a VIP Dedication of the new ER at Highline.

Dick – City has learned that the Nissan property is being managed by a property management company, and that Nissan Headquarters would entertain selling the property. Dick mentioned wanting to get together with Mark Minium to discuss the future of the car industry.

Jim Hughes – Jim is concerned about the economy recovering. He leased his space believing there would be 400 condos next door; now he knows that won't happen.

Kevin – Sad about Southgate Ford. Thinks we need to be doing more to try to help the existing businesses.

Bob – Likes the meeting formats that are a combination of guest speakers with lots of time left for the group to discuss issues.

Meeting adjourned at 9:00.